

Message Text

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TAGS: EMIN, BTRA (VON CHRISTIERSON, CHRIS I.) SF

SUBJECT: VISIT OF OMNIA FERTILIZER REP.

USGS FOR RALPH L. MILLER

1. CHRIS I. VO CHRISTIERSON, MANAGER, RAW MATERIALS DEVELOPMENT DIVISION, OMNIA FERTILIZER LTD, JOHANNESBURG, PLANS WASHINGTON VISIT AUGUST 18-23. DURING THIS PERIOD, VON CHRISTIERSON DESIRES MEET WITH SURVEY PHOSPHATE SPECIALISTS, WITH EMPHASIS ON WESTERN PHOSPHATE FIELD. HOPEFULLY, THIS MAY INCLUDE DR'S MCKELVEY, SHELDON AND DAVIDSON IF THEIR RESPECTIVE SCHEDULES WILL PERMIT.

2. VON CHRISTIERSON REQUESTS USGS BRIEFING ON PHOSPHATE GEOLOGY OF IDAHO, MONTANA, WYOMING AND UTAH, MINING CONDITIONS, AND ON COMPANIES OPERATING IN THAT REGION (E.G. SIMPLOT, STAUFFER, ET AL). HE WILL TRAVEL TO THESE AREAS FOLLOWING WASHINGTON BRIEFINGS AND AFTER FAMILIARIZATION VISIT TO TVA IN ALABAMA (CONSULTATIONS WITH APPROPRIATE TVA PERSONNEL HAVE BEEN ARRANGED INDEPENDENTLY BY VON CHRISTIERSON). WHILE AT RESTON (OR POSSIBLY LATER IN SALT LAKE CITY, SHOULD YOU PREFER), HE WOULD ALSO APPRECIATE AVAILABLE INFORMATION ON LANDS CURRENTLY OPEN FOR COMPETITIVE-BID LEASING AND/OR NAMES OF CURRENT LEASEHOLDERS INsofar AS THIS SUBJECT MAY BE DISCUSSED WITHIN NORMAL USG POLICY GUIDELINES. HE RECOGNIZES THAT THIS WOULD INCLUDE ONLY THAT INFORMATION NORMALLY MADE AVAILABLE TO THE PUBLIC, AND WHICH WOULD NOT VIOLATE COMPANY CONFIDENTIALITY.

3. OMNIA IS A LEADING SOUTH AFRICAN MANUFACTURER AND DISTRIBUTOR

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OF BLENDED FERTILIZER PRODUCTS. THE FIRM IS EXPANDING IN SOUTH

AFRICA AND IS LOOKING ALSO TOWARD A COLLABORATION WITH AN AMERICAN COMPANY IN THE US - PREFERABLY WESTERN, AS OPPOSED TO (SAY) FLORIDAA. OMNIA VIEWS ITS OWN POSSIBLE INVOLVEMENT AS FULLY REPRESENTATIONAL ON THE PROCESSING SIDE, BUT MINIMAL IN MINING, AND WILL OFFER FINANCIAL AND TECHNICAL PARTICIPATON IN EITHER A NEW OR AN ON-GOING OPERATION WITH A MINIMUM OUTPUT OF 30,000 TONS OF P2O5 ANNUALLY. THE MARKET AREA CURRENTLY UNDER STUDY WOULD BE PACIFIC NORTHWEST AD CALIFORNIA. INDICATIONS ARE THAT OMNIA MAY ALSO ENTERTAIN OFFER OF INVESTMENT BY AMERICAN FIRM IN SOUTH AFRICA IF SO DESIRED.

4. YOUR ASSISTANCE IN ARRANGING SUITABLE MEETINGS AT RESTON WILL BE APPRECIATED. WE SUGGEST, ALSO, THAT VON CHRISTIERSON MEET WITH NAHAI OF BUMINES, DAVID CHRISTENSEN (STATE-AF/S) AND SALLY MILLER OF COMMERCE IF POSSIBLE FOR ADDITIONAL BRIEFINGS AS APPROPRIATE, WHILE HE IS IN AREA. PLEASE COORDINATE AND ADU ASAP EXTENT TO WHICH REQUESTED SCHEDULING POSSIBLE.

5. VON CHRISTIERSON CURRENTLY PLANS DEPART JOHANNESBURG JULY 27 FOR LONDON. HE WILL BE IN NEW YORK O/A AUGUST 14-15 AND WILL TELEPHONE RALPH MILLER AT THEAT TIME TO RECONFIRM MEETING TIMES AND DATES. HE WILL NOT REQUIRE ASSISTANCE FOR PLANNED MEETINGS WITH TVA, OR FOR HOTEL OR TRAVEL ARRANGEMENTS IN THE NEW YORK OR WASHINGTON AREAS.
GUTHRIE

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